

E-hailing as a Mobility Service

OPPORTUNITIES FOR TRANSIT AGENCIES

FDOT TRANSPORTATION SYMPOSIUM

20 JUNE 2018

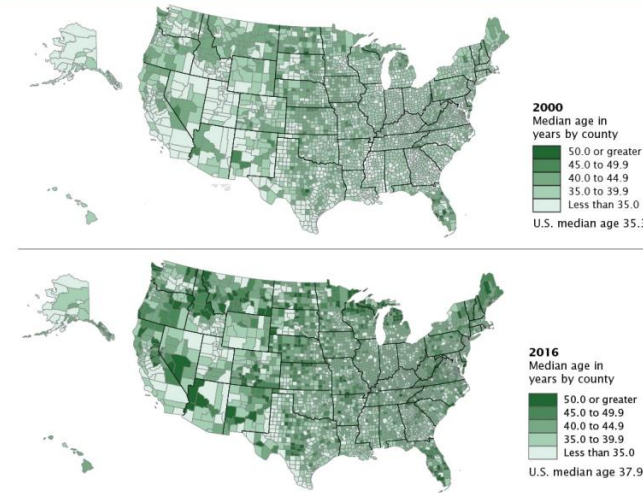
Key Takeaways

- ▶ We need to improve our ability to provide mobility more cost-effectively
- ▶ As a nation, we find *both* we are aging in place and we have the highest incidents of poverty in the *suburbs*, the *most difficult areas* of our communities to serve with transit
- ▶ Half of all adults will age in low-density places *without access to mobility*
- ▶ Traditional transit does not serve suburban areas well or cost-effectively
- ▶ The cost of providing mobility services for seniors, the disabled, and the poor is typically *\$32-\$36 per person-trip served*; double for a round trip \$64-\$72/person
- ▶ For the disabled and low income, access to mobility is access to opportunity; *lack of access to mobility* is the primary cause for endemic poverty
- ▶ Technology is creating and proving to provide means of *more cost-effective and convenient mobility service delivery strategies* for transit agencies
- ▶ The two largest obstacles to success are *understanding the service market* and applying technology *within the traditional transit operations framework*

Demographics

- ▶ Our aging population drives mobility demand
- ▶ Median age grew 35.3 (2000) to 37.9 (2016)
- ▶ In FL the median age was 42.1 in 2016
- ▶ Persons over 65 grew by 15 million 2000-2016
- ▶ Current rate of growth is 10,000 per day
- ▶ 1 in 6 persons are over 65, will be 1 in 5 by 2030
- ▶ By 2035 persons over 65 > those under 18
- ▶ 43 million people (13.5%) lived in poverty (2015)
- ▶ This is a growth of 11.5 million since 2000
- ▶ Suburban poverty is 48% of total increase
- ▶ Aging in place and poverty are found at rates highest in suburbs compared to cities, rural areas

The Nation's Median Age Continues to Rise



United States
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U.S. Department of Commerce
Economics and Statistics Administration
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census.gov

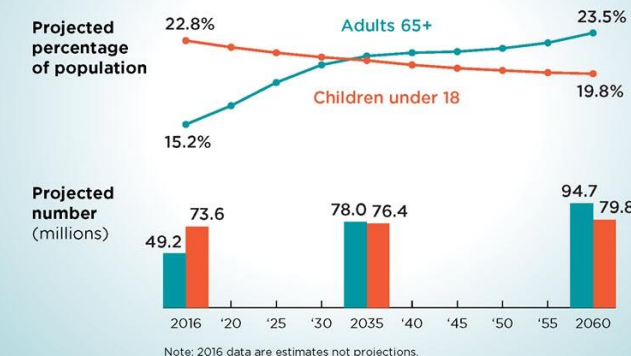
Sources: Census 2000 Summary File 1 and
Vintage 2016 Population Estimates
www.census.gov/census2000/samfile1.html
www.census.gov/programs-surveys/popest.html



An Aging Nation

Projected Number of Children
and Older Adults

For the First Time in U.S. History Older Adults Are
Projected to Outnumber Children by 2035



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Census
Bureau

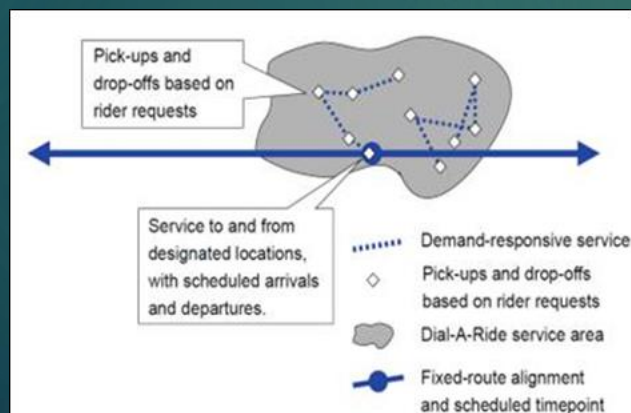
U.S. Department of Commerce
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census.gov

Source: National Population
Projections, 2017
www.census.gov/programs-surveys/popproj.html

Mobility on Demand Strategies

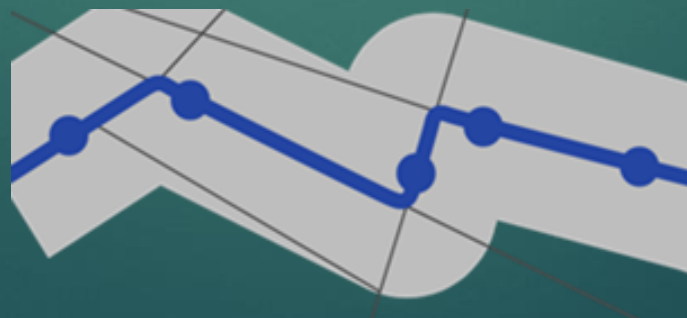
Anchored Dial a Ride

- ▶ All service on request
- ▶ Meets with fixed route
- ▶ Serves general public
- ▶ Local trips & 1st – last mile
- ▶ JTA, LYNX, Denver



Point Deviation Flex

- ▶ Scheduled service
- ▶ Includes time points, stops
- ▶ Request off-route service
- ▶ General public & ADA
- ▶ Local trips & 1st - last mile
- ▶ OmniLink, Cape Cod



Dynamic Flex

- ▶ No routes, no schedules
- ▶ Service on request
- ▶ Curb-to-curb shared ride
- ▶ General public & ADA
- ▶ Local trips & 1st – last mile
- ▶ Zonal based service
- ▶ NeighborLink, VTA, AC Flex



Mobility on Demand Experiences

Partnering with TNCs

- ▶ TNC service tends to be 1 to 1 and only cost-effective for high cost trips
- ▶ PSTA experience with Uber found that more thought must go into developing the service, the market, and the agreements
- ▶ KCATA partnership with Bridj found the service market was too limited and the cost of service equated to \$1000/passenger boarding

Serving ADA Needs

- ▶ A challenge to maintain accessible fleet and trained drivers at levels needed to serve density of ADA demand
- ▶ Centennial, CO pilot successfully partnered with Lyft and a non-profit to serve paratransit trips
- ▶ LYNX is partnered with Lyft to serve several hundred daily paratransit trips; the effort required to book each trip is at least 3 times greater than normal

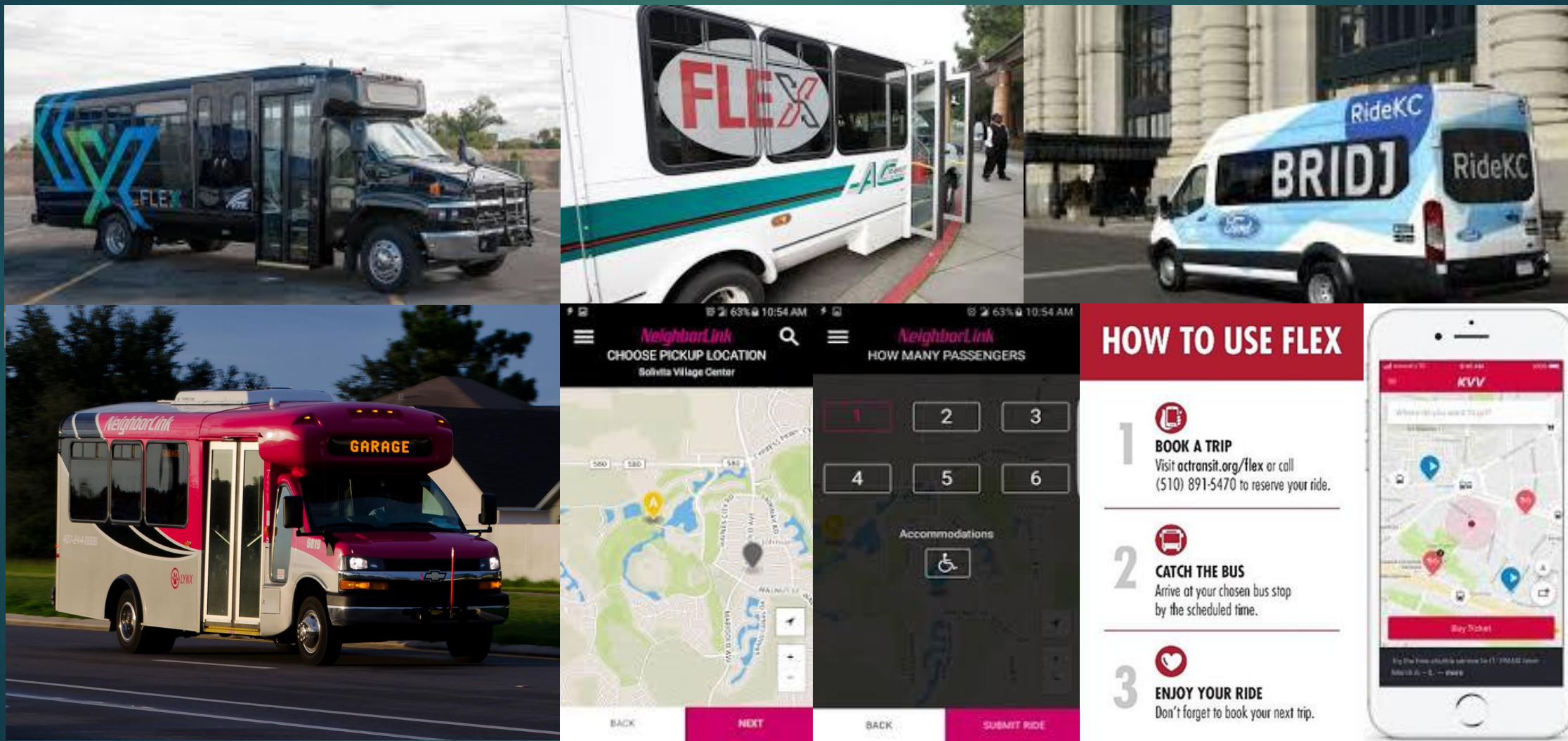
Dynamic Flex (e-hail)

- ▶ VTA Flex pilot (2016) 3.25 sqmi zone; on demand transit; max 7-min. wait time; avg. 0.5 pax/hour; pilot ended after 6 months
- ▶ AC Transit Flex pilot (2016) on demand in 2 zones; service overlaps fixed route and rail stations; avg. 7 pax/hour; increases fixed route ridership
- ▶ NeighborLink (2017) 13 zones provided local on demand mobility and links to fixed routes; improved cost-effectiveness; 50% use the app; call volume down 75%

Lessons Learned

- ▶ Mobility on demand services are working in various forms and markets
- ▶ It is better to start with existing services and modify; understand your market
- ▶ Technology alone is not the answer; success requires thoughtful operations planning
- ▶ Provide customers with immediate and scheduled options; e-hailing and a call center
- ▶ Assure ADA and Title VI compliance; call center and app based requests; accessibility
- ▶ Outreach, public awareness, public education is critical for success
- ▶ Partnering with TNCs has succeeded in 1st – last mile connections to rail; less so for general mobility or ADA services; fiscal liability is risky without control over demand
- ▶ TNC based services are shown to contribute more to congestion than provide mobility
- ▶ Transit agencies can be more productive and cost-effective by operating shared ride mobility on demand services and shifting TD and some ADA trips away from high cost door-to-door services

Mobility on Demand E-hailing Eye Candy!



E-hailing as a Mobility Service

Any Questions?

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